

## **General Information:**





**38.000** profissionals attended the show



Attendees from 68 countries



**400** brands



**37** represented countries



**29.000** sqm



### **Attendees:**



#### Cargo shippers per industry:

**44%** Cargo Shippers

25% Importing / Exporting

**22%** Transportation / Logistics / Warehouses

#### Job title:

16% Managers

13% Area Director

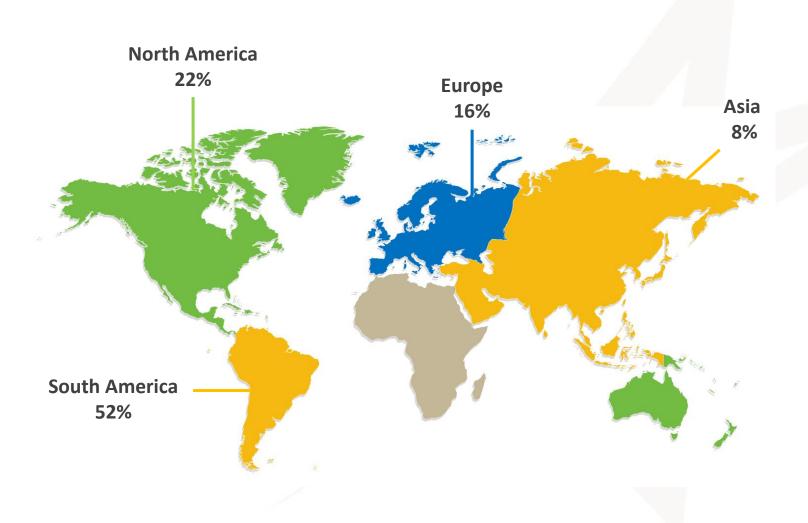
11% Coordinator/Supervisor

11% President/CEO/General Director

	9,2% Wholesale and Retail	3,0% Electro/Eletronics/Home appliances
	<b>7,5%</b> Food/Beverages/Cigarettes	2,1% Paper, pulp and by-products
	<b>6,5%</b> Agricultura	2,1% Textile
	<b>7,1%</b> Automotive	2,3% Construction
	4,4% Petrochemical/Chemical/Oil/Gas	<b>1,8%</b> Mining
		1,6% Packaging
	<b>4,0%</b> Pharmaceutical/Medical/Healthcare	1,5% Computer and Telecommunications
	3,2% Metal Industry	1,5% Cosmetics
1	<b>3,1%</b> Distributors	1,1% Rubber/Plastic

### **Attendees:**





### **Top 10 visiting countries:**

17,7% Argentina

**13,9%** United States

**7,8%** Chile

**7,5%** Uruguay

**5,4%** Peru

**5,3%** China

**5,2%** Colombia

4,4% Paraguay

**3,7%** Mexico

3,5% Germany

## **Visiting Companies:**



Arcor Unilever Ford Samsung

Bayer Monsanto Correios McDonalds

Petrobras Natura Bauducco Drogaria São Paulo

Pfizer Souza Cruz Suzano Papel Magazine Luiza

Ypê Tramontina Goodyear Acciona Construcción

GM Achè Pepsico Cimento Nacional

# **Attendees > Products of Interesse:**



- 1. Cargo Agency / Freight Fowarder / NVOCC
- 2. Warehousing
- **3.** Logistic Operator
- **4.** Road Transportation
- **5.** Maritime Transportation
- **6.** Ports
- **7.** Multimodal Transportation
- **8.** Warehouses, Logistic Parks and Industrial Sheds
- **9.** Air Transportation
- **10.** Airports

- **11.** Dry Ports
- **12.** Custom Brokers
- **13.** E-commerce
- **14.** Equipment/machines
- **15.** Softwares
- **16.** IT Systems
- 17. Terminals
- **18.** Packaging for Transportation
- **19.** Rail Transportation

# **Attendees:**



#### Reason to attend intermodal

73% networking with clients/suppliers/colleagues from industry

**71%** get an overview of the market (news and trends)

**62%** professional update

### Influence on the purchase decision

31,5% decision-maker

26,6% influencer

**9,5%** buyer

**7,0%** initiator

96%

Of attendees want to come back in the 2020 edition



### **Event Coverage:**





Website











**+12,000** fans on Facebook

+1,500 followers on Instagram

**+750,000** acsess

**+190,000** contacts in our database

14% of visitors use the app during the event

32 medias and associations

+BRL 14.000.000,00 in spontaneous media generation







MARCH | 17 - 19 | 2020

SÃO PAULO EXPO - SÃO PAULO - BRAZIL